

12TH ANNUAL TRIBUTE AWARDS

BUILDER DRIVEN

NOVEMBER 12TH, 2020



CALL FOR ENTRIES



THENEWHOMECOUNCIL.COM



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12TH ANNUAL TRIBUTE AWARDS

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CATEGORIES, CRITERIA & REQUIREMENTS

Individuals STAR Acknowledgements	Category 1	\$25 entry fee		Entry Deadline	October 7th
Top Producer Awards	Category 2	\$95 Entry Fee		Judging	October 15th
Professional Achievement	Categories 3-13	\$95 Entry Fee		Finalists Announced	November 7th
Team or Project	Categories 14-24	\$95 Entry Fee			
Grand Awards	Categories 25-26	\$300 Entry Fee			

ENTRY MATERIALS ARE DUE NO LATER THAN OCTOBER 7, 2020

HOW TO ENTER

1. Please complete online Entry Application & pay entry fees
2. Once submitted Entry system will generate your unique entry serial number(s) per entry.
3. Your entry materials are due by October 7th – please send Digital entries by FTP, or File Sharing service (dropbox, yousend it) to entries@teampmp.com
4. Materials for all entries include:
 - Professional Achievement Forms - Categories 1-13
 - Team/ Information Form for Categories 14-26
 - Digital Files – floor plan, and photo images required.

IMAGE REQUIREMENTS

All Categories - images should be saved at a resolution of approximately 1,800 pixels wide
Save all images as a JPEG files 300dpi.

NAMING: Example: 01-1005_1.jpg, 01-1005_2.jpg (thru 8 images), 01-1005_floorplan.pdf, 01-1005_siteplan.pdf, 01-1005_form.pdf

DOWNLOAD FORMS

Professional Achievement Forms - Categories 1-13
Team/ Information Form for Categories 14-26

ALL Entries - entry materials are due by October 7th – entries should be submitted by FTP, or File Sharing service (dropbox, yousend it) to entries@teampmp.com

If you have any questions during the process, please feel free to contact our offices.

Lisa Parrish

The New Home Council – Tribute Awards Administrator

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The Tribute Awards reserves the right to eliminate any category due to insufficient entries or add categories if the judges believe it is warranted.



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PROFESSIONAL ACHIEVEMENT AWARDS

(Judged & Awarded) - \$95 Entry Fee

Winners will be recognized in the online winners' book, on screens at the event and will receive a trophy.

Multiple entries are allowed for each company.

CATEGORIES 1-13

1. INDUSTRY SUPER STARS

- Nominate the individuals who have conquered 2020 – those who have gone above and beyond.
- Individuals STAR Acknowledgements – \$25 entry fee
- All Stars will not receive an actual physical award, but will be recognized in the online winners' book and special recognition at the event.

Entry Requirements

- Completed form containing written statement and/ or can be provided with a personal video describing exemplary performance and achievement. *(note videos created on your phone are accepted and encouraged.)*
- Color photo of candidate

2. TOP PRODUCER – SALES VOLUME AWARDS

- Winners will be recognized in the online winners' book, on screens at the event and will receive a trophy.
- Nominate the individuals who have conquered 2020 – those who have gone above and beyond.
- Individuals STAR Acknowledgements – \$25 entry fee
- All Stars will not receive an actual physical award, but will be recognized in the online winners' book and special recognition at the event.

Entry Requirements

- Awards are granted based on new home sales closings between September 1, 2019 – September 30, 2020 to onsite or online Sales Professionals.
- Completed form.
- Color photo of candidate.

3. OBSTACLES OVERCOME

- 4. **ROOKIE OF THE YEAR** - Less than 2 years of New Homes Sales

5. IN-HOUSE SALES LEADER

6. MARKETING LEADER

7. MORTGAGE LEADER

8. ESCROW LEADER

9. ONLINE SALES COUNSELOR

10. SALES PERSON OF THE YEAR

11. SALES TEAM OF THE YEAR

12. SALES MANAGER OF THE YEAR

13. CONSTRUCTION PROFESSIONAL OF THE YEAR

Entry Requirements for Categories 3-13

- Completed form containing written statement describing exemplary performance and achievement.
- Color photo of candidate
- In lieu of an interview those nominated will be required to submit a video answering three interview questions:
 - Share with us your biggest challenge.
 - Share with us your biggest success.
 - What are you most proud of?

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TEAM OR PROJECT AWARDS

(Judged & Awarded) - \$95 Entry Fee

Winners will be recognized in the online winners' book, on screens at the event and will receive a trophy.

CATEGORY 14-16

14. BUILDER COMMUNITY SERVICE AWARD

15. VIRTUAL SALES EXPERIENCE

16. VIRTUAL SPECIAL EVENT

Entry Requirements for Categories 14-16

- Completed Team/Project Form.
- Up to 8 images that represent the entry

CATEGORY 17

MARKETING PROGRAM – print & online

Entry Requirements

- Completed Team/Project Form.
- Up to 8 images that represent the entry

CATEGORY 18

INNOVATIVE USE OF TECHNOLOGY

Entry Requirements

- Completed Team/Project Form.
- Up to 8 images that represent the entry

CATEGORY 19

MODEL HOME MERCHANDISING

Judged on use of color, texture, material, interior space, furniture, accessories, window and wall treatments in relation to the specified target market and continuity with the marketing program.

Entry Requirements

- Completed Team/Project Form.
- Up to 8 images that represent the entry
- Please submit a clean floor plan in jpeg or pdf format

CATEGORY 20

OUTDOOR LIVING SPACE

Judged on overall space, design, architectural appeal and creative use of space and functionality.

Entry Requirements

- Completed Team/Project Form.
- Up to 8 images that represent the entry
- Please submit a clean floor plan in jpeg or pdf format

CATEGORY 21-24

21. HOME DESIGN, UP TO 2,399 SQ. FT.

22. HOME DESIGN, 2,400 TO 2,999 SQ. FT.

23. HOME DESIGN, OVER 3,000 SQ. FT.

24. CUSTOM HOME

Judged on overall space, design, architectural appeal and creative use of space and functionality.

Entry Requirements for Categories 21-24

- Completed Team/Project Form.
- Up to 8 images that represent the entry
- Please submit a clean floor plan in jpeg or pdf format

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GRAND AWARDS

(Judged & Presented) – Entry Fee \$300

Winners will be announced and presented with a trophy.

CATEGORY 25

COMMUNITY OF THE YEAR

Judged on overall space, design, architectural appeal and creative use of space and functionality.

Entry Requirements

- Completed Form.
- Up to 8 images that represent the entry

CATEGORY 26

BUILDER OF THE YEAR

Builder of The Year—Builder Member who has displayed exemplary performance and a positive working attitude toward the trades, vendors and suppliers with which they work. This builder promotes a “team” atmosphere with Area associates and treats them as partners in the building process. This category may be split: under 100 units sold/ year and 100+ units sold/year.

Entry Requirements

- Completed Form.
- Up to 8 images that represent the entry

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